

# GPCA MEMBERSHIP APPLICATION

**GEORGIA  
PEST CONTROL  
ASSOCIATION**  
2034 Beaver Ruin Road  
Norcross, GA 30071  
(770) 417-1881  
(800) 965-9827  
(770) 417-1419 FAX  
GPCA.org

## GPCA Dues Schedule

### Active

Category	No. Reg Emp	Fee	Votes,Sub.
A	1 to 2	\$130	1
B	3 to 5	\$165	1
C	6 to 10	\$270	2
D	11 to 20	\$385	3
E	21 to 30	\$515	4
F	30 - up	\$625	4

### Allied

**\$220**

Suppliers of material, services or equipment to the pest control industry.

If you have been in business less than 1 year, you may apply for a conditional membership. Approval for conditional membership bestows all privileges of the association except:

- ◆ Reference to membership in advertising is not permitted
- ◆ The official seal of the Association shall not be displayed nor its slogan employed.
- ◆ Shall not be entitled to vote or hold elective office.

◆ Once you have been in business for more than one year, your membership will become a full active membership with all privileges.

Company Name \_\_\_\_\_

Physical Address \_\_\_\_\_

Mailing Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

County \_\_\_\_\_ Home Zip Code \_\_\_\_\_

Business Phone ( ) \_\_\_\_\_

Authorized Representative \_\_\_\_\_

Title \_\_\_\_\_ No. of Registered Emp. \_\_\_\_\_

License # \_\_\_\_\_ Firm Established (Mo/Yr) \_\_\_\_\_

E Mail Address \_\_\_\_\_ Fax: \_\_\_\_\_

Referred By \_\_\_\_\_

Dues Amount from Chart on left \$ \_\_\_\_\_

Please check here if you wish to purchase a New Member Packet \$25.00  
(New members packet includes: Membership Plaque, 5 each - WDO forms, Green Graphs, Blue Graphs, Rose Graphs, Form II's, Sanitation Reports & Universal Service Tickets. You will also receive a truck decal, GPCA Embroidered Patch and a soft copy of the Rules & Regulations)

Dues Amount \$ \_\_\_\_\_ + New Member Packet \$ \_\_\_\_\_ = TOTAL DUE \$ \_\_\_\_\_

Charge Account \_\_\_\_\_ Master Card \_\_\_\_\_ Visa \_\_\_\_\_ Discover \_\_\_\_\_ American Express \_\_\_\_\_

Account Number \_\_\_\_\_ Expiration Date \_\_\_\_\_

Name on Card \_\_\_\_\_ Security Code \_\_\_\_\_

Billing Address for Card \_\_\_\_\_

Billing Zip \_\_\_\_\_

## READ BEFORE SIGNING

If elected to membership, I agree to comply with the Code of Ethics, and other policies of the Association. I understand that membership does not become effective until notification is received from the Executive Director of the Association. Any materials ordered will not be shipped at member rates until membership becomes effective.

Signature \_\_\_\_\_ Date \_\_\_\_\_

Application Approved \_\_\_\_\_

Georgia Pest Control Association



# WHY Choose GPCA?

It's a common question - why be a member of a trade association - and then how do you know which one will be the right one?

The primary reason that people join a trade association is to come together and accomplish in numbers what you can not do individually. First thought would be influencing lawmakers and providing training. While these two characteristics are critical, they aren't the only reason you should be a member of a professional trade association: Other important reasons include:

- Credibility to your customers
- Supportive networking of your peers and professionals

- Visibility of your industry
- Growth for your company
- Communication about industry issues
- And yes, lobbying and educational opportunities

Okay - you understand - you should be a member of a trade association. How should you make your decision about which one? Consider this:

- Trade Association's integrity, visibility and character
- What do you get for your investment of time and money?
- Can I make a difference?

Most people know that the Georgia Pest Control Association has been around a long time. Incorporated in 1950, GPCA is one of the longest standing pest control associations in the country. We have been the driving force behind the development of the Structural Pest Control Commission (1955), the University of Georgia Entomology Research Division, and Technician Registration. Because we've been involved so long, we have credibility, respect and influence.

Our association provides for representation from its members by offering 17

### Members Receive

- PROFILE Magazine
- Electronic BugBytes
- Training Classes
- Lobbying
- Elected Representation
- Professional Staff
- Educational Supplies
- Forms

regions throughout Georgia. Each *elected* region director participates on the Board of Directors to develop policy and programs for GPCA. GPCA represents more than 85% of the licensed pest control companies in Georgia. This is usually the first question that is asked when we meet with decision makers, "Who do you represent? I'd like to see a list of your members." Whether they are lawmakers, regulators, or an insurance company that is interested in offering our members a better rate, they want proof of our representation.

## GPCA offers membership at a very low price. Compare some other association dues:

Association	Annual Dues
South Carolina	\$270, based on sales volume of less than \$200,00 annually
Florida Pest Management	\$199, based on sales volume of less than \$50,000 annually
Tennessee	\$245 - \$295 based on sales volume of less than \$200,000 annually
CPCO of Georgia	\$200 per branch office
CPCO of Florida	\$150 individual membership
Georgia Pest Control Association	Based on the number of licensed employees, dues as low as <b>\$130</b>

## Why Choose GPCA?

### GPCA EDUCATION

GPCA has many services to help you and your company grow and prosper - as well as meet the regulatory needs to maintain your license.

- 1) On the 4<sup>th</sup> Tuesday of each month, GPCA offers FREE training at our office in Norcross. Every month except December, we have 2 hours of classes for GPCA members. Category 29 (HPC) offered in January, March, May, July, September and November; Category 30 (WDO) offered in February, April, June, August and October.
- 2) Region Meetings – 17 regions are holding monthly, bi-monthly or quarterly meetings throughout the state. Since These meetings are FREE for our GPCA members.
- 3) “GPCA ROAD SHOWS” – these are all day events held throughout the state. In 2016 we will hold several road shows. These programs offer 3 hours HPC, 3 hours WDO and are cost \$45 per day for GPCA members.
- 4) Special Programs – when our members asked for a special seminar on mosquito control and wildlife management, we assembled great speakers to offer this program.
- 5) PCO Course – Considered the best preparatory program to pass the Georgia certified operator exam, the PCO course was developed by our education committee more than 24 years ago. Revised, updated and made current with new outlines, new graphics constantly, this six week class is held in the metro Atlanta area (I-285 northern and southern perimeter) and the GPCA office in Norcross.
- 6) PCO CRAM – This is eight hours of intense study. You’ll be as ready as you ever will be to take the state exam. This is the ultimate study effort.
- 7) Train the Trainer – GPCA has a program approved by the Georgia Structural Pest Control Association. Presenters learn stage presence, organization, method and technical techniques. Students must successfully complete a practical exam by presenting a ‘lecture’ to their classmates and instructors before graduation.

- 8) Conferences – GPCA has four major conferences each year with a total attendance of more than 1,400:

Athens, University of Georgia – January – started in 1955, this is regarded as the GRANDDADDY of state association meetings. We offer three days of concurrent sessions with more than 30 hours of CEU’s available. A large exhibit hall, huge breakfasts and buffet lunches make this conference the one to attend and to hear from The Commissioner of Agriculture, Structural Pest Control Commission, GPCA lobbyist, attend a Commission meeting, talk to the researchers, etc.

Summer Conference – Resort – July – started in the mid 80’s as a way for busy pest control operators to take a break during pest control season, this meeting offers a respite for applicators and their families to relax, network, earn some credit hours, visit with allied members and keep up to date on current pest management events.

Northwest Georgia Conference – September – started 14 years ago, this program offers two days of classes at a bargain price. It has become one of our most popular conferences for its ease of accessibility to I-75, great speakers, exhibit hall and low, low, low registration fee.

South Georgia Conference – October – started in the mid 90’s, this two day program was designed to offer our South Georgia members their very own conference. We bring elected officials, regulators and other dignitaries to this meeting. Our allied members offer an exhibit hall and we have great breakfasts and lunches.

### COMMUNITY OUTREACH AND PUBLIC RELATIONS

Public Relations has long been a focal point of the Georgia Pest Control Association effort. Regrettably, most consumers only hear about our work when there has been a problem, but we work to change their impression of our industry and promote our good work.

#### Charity Golf Tournament

This annual event helps raise money for American Red Cross as well as the Burnett and Russell Scholarship programs.

## Why Choose GPCA?

### PUBLICATIONS

PROFILE – our magazine is printed six times each year. It features technical, regulatory, educational and special interest stories that are useful and meaningful to our members.

BUGBYTES – our electronic newsletter is sent to GPCA members and their employees as issues arise.

There is no better way to stay connected and informed than to read the BugBytes.

Special Study Books – GPCA committees have developed great study material including: the Termite Manual, Risk Management Book, & IPM Workbook

Technician Registration Manual and Questions & Answers and the PCO workbook help employees study for state exams.

### FORMS

GPCA offers many forms for your business needs including: Pink, Green, and Blue Graphs, WDO Forms, Service Tickets, etc.

Take a look at our online shop and place your order today!

## Why Join NOW

- Receive a New Member Gift Pack FREE!

5 WDO Forms  
5 Official Waiver Forms  
Copy of State Rules & Regulations  
5 Universal Service Tickets

5 Blue Graphs  
5 Green Graphs  
5 Rose Graphs

**Membership in GPCA is based on companies, not individuals. If your company is a member, all your staff enjoys member prices and benefits. GPCA represents 1000 pest control companies or 9,969 individuals engaged in the Georgia pest control industry.**

**Dollar for dollar it is the least expensive pest control association in the United States**